

The Real Estate Game Intelligent Guide To Decisionmaking And Investment

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If you want to take the national real estate license exam but don't have a lot of time for studying keep reading..... You are no doubt a busy professional with a lot of things going on! It can be challenging to find the time to study for the PSI National Real Estate License Exam! That is why the author Luca Coletti, a real estate professional, developed the Real Estate Study Guide! This Edition is a practice questions edition. It contains HUNDREDS of practice questions. It comes in text format, so that you can bring it anywhere! It's sections include: Introduction Chapter 1 - Property Ownership Chapter 2 - Land Use Controls and Regulations Chapter 3 - Valuation and Market Analysis Chapter 4 - Financing Chapter 5 - General Principles of Agency Chapter 6 - Property Condition and Disclosures Chapter 7 - Contracts Chapter 8 - Transfer of Title Chapter 9 - Practice of Real Estate Chapter 10 - Real Estate Calculations Chapter 11 - Specialty Areas Appendix A - Test-Taking Tips for Real Estate Licensure Exams Appendix B - Sample Offer to Purchase and Acceptance Contract Appendix C - Sample Real Estate Referral Form Appendix D - Sample Form for Disclosure of Property Condition Appendix E - Sample of Real Estate Purchase Agreement Appendix F - Sample of Cancellation of Agreement Form Appendix G - Glossary of Real Estate Terms Conclusion MUCH, MUCH MORE! Each section is divided into further subsections making sure all aspects are covered! If you read our study guide, and take the time to really understand the concepts, we are confident you will be on your way to an exciting new career!

The Classic Guide to Real Estate Investing—Updated for a Re-energized Industry! Real estate is once again a great investment, and this bestselling guide provides everything you need to know to get in now and make your fortune. What Every Real Estate Investor Needs to Know About Cash Flow removes the guesswork from investing in real estate by teaching you how to crunch numbers like a pro, so you can confidently judge a property's value and ensure it provides long-term returns. Real estate expert, Frank Gallinelli has added new, detailed investment case studies, while maintaining the essentials that have made his book a staple among serious investors. Learn how to measure critical aspects of real estate investments, including: Discounted Cash Flow Net Present Value Capitalization Rate Cash-on-Cash Return Net Operating Income Internal Rate of Return Profitability Index Return on Equity Whether you're just beginning in real estate investing or you're a seasoned professional, What Every Real Estate Investor Needs to Know About Cash Flow has what you need to make sure you take the smartest approach for your next investment using proven calculations.

Discover 21 true stories of real estate investing deals that went terribly wrong and the lessons you can learn from them. The cost of these "deals gone bad" total millions of dollars in losses, years of unproductive activity and incalculable emotional stress. However, you'll obtain the enormous benefits of the powerful and profitable learning lessons from these 21 mishaps without the costs! You're about to gather lifelong, extremely valuable real estate investment and house flipping wisdom that has taken others a lifetime and a fortune to learn. This book is a must read for anyone planning to be or is already a real estate investor because you'll find out what NOT to do in real estate

From the #1 bestselling author of "Rich Dad, Poor Dad" comes the ultimate guide to real estate--the advice and techniques every investor needs to navigate through the ups, downs, and in-betweens of the market.

Now in its 40th year, Emerging Trends in Real Estate is one of the most highly regarded and widely read forecast reports in the real estate industry. This updated edition provides an outlook on real estate investment and development trends, real estate finance and capital markets, trends by property sector and metropolitan area, and other real estate issues around the globe. Comprehensive and invaluable, the book is based on interviews with leading industry experts and also covers what's happening in multifamily, retail, office, industrial, and hotel development.

A practical and detailed Australian guide exposing the 'secret recipe' of how to build, structure and automate a multi-million dollar property portfolio that will enable you to create financial independence and the lifestyle that you and your family deserve! - In this book you will discover advanced Australian property investing strategies, and learn specific real estate finance and property due-diligence methodology, that will give you the confidence and skills to start building your property portfolio as soon as you finish reading this book. - Learn how to set up your loans correctly, asset protection structures, and identify the very best areas for growth properties in Australia that will enable you to fast-track your ability to build a Multi-Million dollar property portfolio in your spare time. - This book reveals the 'secret recipe' on how to correctly structure your finances with the objective of maximising leverage and tax efficiency, whilst focusing on buying more investment properties and simultaneously paying off your home loan in record time, thus saving you tens of thousands of dollars in unnecessary interest payments over the life of the loan. - Gain insights on how to understand property cycles, state by state, and exactly how to hone in, with laser-like precision, on Melbourne's hot spots in 2020 and beyond. - How to conduct a cash-flow analysis in order to compare the advantages and disadvantages of different types of investment properties, i.e. house and land, townhouses or apartments. - How to identify, assemble, and leverage, the very best property consultants and property industry experts that will take years off your learning curve, and enable you to grow your portfolio in the most efficient way possible.

With more than 350,000 units sold worldwide, this fan-favorite will show you every strategy, tool, tip, and technique you

need to become a millionaire rental property investor.

Have you ever attended a real estate event and been the only woman in the room? In *The Only Woman in the Room*, Knowledge and Inspiration from 20 Women Real Estate Investors, you will hear from 20 incredible women who will share how they were able to achieve financial freedom in a world historically dominated by men. From residential to commercial, this book is packed full of knowledge and inspiration on all facets, regardless of where one is in their real estate investing journey. In this book, you will discover how to: Creatively find and finance deals Overcome any obstacle you are facing and get started Transition from your 9-5 and become an entrepreneur Scale a multifamily portfolio Raise private capital Manage contractors And so much more!

The Real Estate Game *The Intelligent Guide To Decisionmaking And Investment* Simon and Schuster

"A beginner's guide to investing based on Murray's experience bootstrapping his way from newbie investor to award-winning CEO of Washington Street Properties. Murray shares the secrets to his success through straightforward, actionable advice that will help you get started no matter what your experience level, or how much cash you have on hand"--Back cover.

Set yourself up for life as early as possible, and enjoy life on your terms By layering philosophy with practical knowledge, *Set for Life* gives young professionals the fiscal confidence they need to conquer financial goals early in life. Are you tied to a nine-to-five workweek? Would you like to "retire" from wage-paying work within ten years? Are you in your 20s or 30s and would like to be financially free?the sort of free that ensures you spend the best part of your day and week, and the best years of your life, doing what you want? Building wealth is always possible, even while working full-time, earning a median income, and making up for a negative net worth. Accumulating a lifetime of wealth in a short period of time involves working harder and smarter than the average person, and Scott Trench--investor, entrepreneur, and CEO of *BiggerPockets.com*--demonstrates how to do just that. Even starting with zero savings, he demonstrates how to work your way to five figures, then to six figures, and finally to the ultimate goal of financial freedom. Wealth isn't just about a nest egg, setting aside money for a "rainy day" or accumulating an emergency fund. True wealth is about building out a Financial Runway?creating enough readily accessible wealth that you can survive without work for a year. Then five years. Then for life. Readers will learn how to: Save more income--50+ percent of it, while still having fun Double or triple your income in three to five years Track your financial progress in order to achieve the greatest results Build frugal and efficient habits to make the most of your lifestyle Secure "real" assets and avoid "false" ones that destroy wealth Describes the opportunities and risks of commercial and residential real-estate investment, offering advice on finding the right property, financing, development, and sale

Wealth creation has been around since the beginning of time. Strategies continue to evolve as the markets continue to change. Richard Garcia's experience is a true testimony of an adaptable wealth creation strategy. Between the crash of 2008, the longest bull market in history, and even the pandemic of 2020, Garcia's Fast Track Strategy has only benefited from continued growth. Learn more through his challenges, mistakes, successes, and most importantly, real experiences in this book.

Analyzes the principles of stock selection and various approaches to investing, and compares the patterns and behavior of specific securities under diverse economic conditions

“This well-organized book shows what a typical life in real estate is like so that newcomers can decide whether the field is right for them. It also offers advice on how to grow real estate investments for people who are already in the industry. Poorvu includes a variety of real world stories about people and their career experiences to make for an interesting read with a practical edge.” –Publishers Weekly “This new book by Bill Poorvu trumps any real estate book you’ve ever read.” –James Grant, editor of Grant’s Interest Rate Observer

There are plenty of “get rich quick in real estate” books. This is not one of them. Your guide, William Poorvu, is a lifelong real estate investor and consultant, and former head of the real estate program at Harvard Business School. Drawing on his personal experience—and hundreds of interviews with many of the most successful real estate investors and entrepreneurs—Poorvu illuminates every stage of your “life” in real estate: creating wealth, growing it, and managing it successfully. He reveals the milestones, pitfalls, and rewards associated with real estate investing, offering powerful insight into the challenges and opportunities you’ll face as you start out...scale up...ride the industry’s cyclical waves and then leverage, share, or pass along the wealth you’ve created. This book contains dozens of real life personal stories, hands-on checklists, and questions to guide your decisions...and it delivers unparalleled insight into how the real estate industry really works:

- Be strategic: choose your best route into the business Define your successful real estate career, and learn how to make it a reality
- Build your foundation: your first job, your first deal Spot a great opportunity to add value, and jump on it
- Scale up: build and sustain your success Hire a great team, manage them successfully, and find the capital you need to grow
- Survive the downturns: be flexible and nimble Recognize new realities, adapt to them, and uncover the opportunities they create
- Take stock: make the most of your success Balance your business, wealth, and family

“This book is not just a bargain, it’s a steal. It’s filled with practical, workable advice for anyone wanting to build wealth.”—Mike Summey, co-author of the bestselling *The Weekend Millionaire’s Secrets to Investing in Real Estate*

Anyone who seeks financial wealth must first learn the fundamental truths and models that drive it. *The Millionaire Real Estate Investor* represents the collected wisdom and experience of over 100 millionaire investors from all walks of life

who pursued financial wealth and achieved the life-changing freedom it delivers. This book--in straightforward, no nonsense, easy-to-read style--reveals their proven strategies. The Millionaire Real Estate Investor is your handbook to the tried and true financial wealth building vehicle that rewards patience and perseverance and is available to all--real estate. You'll learn: Myths about money and investing that hold people back and how to develop the mindset of a millionaire investor How to develop sound criteria for identifying great real estate investment opportunities How to zero in on the key terms of any transaction and achieve the best possible deals How to develop the "dream team" that will help you build your millionaire investment business Proven models and strategies millionaire investors use to track their net worth, understand their finances, build their network, lead generate for properties and acquire them The Millionaire Real Estate Investor is about you and your money. It's about your financial potential. It's about discovering the millionaire investor in you.

Provides a revolutionary conceptual framework and practical tools to quantify uncertainty and recognize the value of flexibility in real estate development This book takes a practical "engineering" approach to the valuation of options and flexibility in real estate. It presents simple simulation models built in universal spreadsheet software such as Microsoft Excel®. These realistically reflect the varying and erratic sources of uncertainty and price dynamics that uniquely characterize real estate. The text covers new analytic procedures that are valuable for existing properties and enable a new, more profitable perspective on the planning, design, operation, and evaluation of large-scale, multi-phase development projects. The book thereby aims to significantly improve valuation and investment decision making. Flexibility and Real Estate Valuation under Uncertainty: A Practical Guide for Developers is presented at 3 levels. First, it introduces and explains the concepts underlying the approach at a basic level accessible to non-technical and non-specialized readers. Its introductory and concluding chapters present the important "big picture" implications of the analysis for economics and valuation and for project design and investment decision making. At a second level, the book presents a framework, a roadmap for the prospective analyst. It describes the practical tools in detail, taking care to go through the elements of the approach step-by-step for clarity and easy reference. The third level includes more technical details and specific models. An Appendix discusses the technical details of real estate price dynamics. Associated web pages provide electronic spreadsheet templates for the models used as examples in the book. Some features of the book include: • Concepts and tools that are simple and accessible to a broad audience of practitioners; • An approach relevant for all development projects; • Complementarity with the author's Commercial Real Estate Analysis & Investments—the most-cited real estate investments textbook on the market. Flexibility and Real Estate Valuation under Uncertainty: A Practical Guide for Developers is for everyone studying or concerned with the implementation of large-scale or multi-

phase real estate development projects, as well as property investment and valuation more generally.

How to buy low and sell high in real estate Yes, timing is everything. In the real estate market, that means buying in markets that are ready to take off and cashing out before prices crash. In *Timing the Real Estate Market*, millionaire real estate entrepreneur Craig Hall reveals to America's 17 million real estate investors his secrets for maximizing profits, by knowing when to buy, when to sell, and what to do in between. Following Hall's savvy advice, real estate investors will learn: The seven major trends affecting real estate prices How to predict when real estate prices are poised to increase How to capture maximum profits by knowing when to sell How to add value to a property while waiting for the real estate market to pick up How to survive during a downturn--until the next market upswing

Over the many years that we've been serving real estate investors, one of the most asked questions on our site has been, "How Do I Get Started in Real Estate Investing?" New investors will love the fundamentals and even experienced investors will appreciate the high-level view of strategies they may have never even considered. Don't let some guru tell you what the right path is for you. Read *How to Invest in Real Estate* and see all the paths in one place, so you can make the best choice for you, your family, and your financial future. This book will help new investors get a firm foundation to build their investing business upon. With topics ranging from how to gain a solid real estate education, real estate niches, financing, marketing, and more, this book is truly the definitive guide for helping new investors learn the ropes.

Learn how to make money wholesaling real estate without having to swing a hammer or deal with tenants. Wholesaling is one of the best ways to get started making money in the world of real estate investing. Think of it as the day trading of real estate except it is simpler and has less risk if you learn how the process works. In fact when you learn how to do it the right way, you can minimize your risk substantially. *The Real Estate Wholesaling Bible* teaches what you need to know to profit from real estate wholesaling without needing a lot of capital or previous experience. This rapidly expanding business is relatively simple, profitable, and perfect for today's real estate market. Plus it's an ideal system for making money even in the toughest real estate markets. All you will need to get started is a computer, an Internet connection, this audiobook, some passion, and a lot of curiosity.

- Teaches the mechanics of how to wholesale real estate, including exactly how to find, analyze, finance, and sell wholesale deals like clockwork
- Explains how actually to build a business and develop systems that are not dependent on you as the business owner
- Shows how to develop a turnkey, systems-dependent business that serves as a vehicle for all the people it touches: the owners, the employees, and the community

Many real estate investors' ideas of success focus squarely on profitability. Author Than Merrill believes success happens when your real estate investment business is not only profitable but also gives you the time to enjoy your life and fulfill your passions and dreams.

Discover the (surprising) secret to lifelong financial freedom with real estate investing. Real estate has always been a powerful tool for investing, and many people believe that a single-family home investment strategy will help them achieve their goals. However, the true path to financial freedom using real estate is found in apartment buildings. Real estate investing expert and author Michael Blank learned that once investors did their first deal, the curious "Law of the First Deal" led to the second and third deals in rapid succession. Most were able to quit their jobs within 3-5 years of getting started. Of course, when most people hear "apartment buildings" they immediately assume they need years of investing experience and money saved up to be able get into the game. This simply isn't true. Michael has compiled the results of his research into his new book, *Financial Freedom with Real Estate Investing: The Blueprint to Quitting Your Job with Real Estate - Even without Experience or Cash*. He's outlined the "Financial Freedom Blueprint" that guides you through your first multifamily deal, even if you have no prior experience or your own cash.

Real Estate Finance & Investments is today's most indispensable, hands-on look at the increasingly vital arena of real estate partnerships, secondary mortgage markets, and fixed- and adjustable- rate mortgages. Updates to this edition include completely revised coverage of REITs, expanded coverage of CMBS, more detail on how underlying economic factors affect property value, and short readings based on current events.

Foundations of Real Estate Financial Modelling is specifically designed to provide an overview of pro forma modelling for real estate projects. The book introduces students and professionals to the basics of real estate finance theory before providing a step-by-step guide for financial model construction using Excel. The idea that real estate is an asset with unique characteristics which can be transformed, both physically and financially, forms the basis of discussion. Individual chapters are separated by functional unit and build upon themselves to include information on: Amortization Single-Family Unit Multi-Family Unit Development/Construction Addition(s) Waterfall (Equity Bifurcation) Accounting Statements Additional Asset Classes Further chapters are dedicated to risk quantification and include scenario, stochastic and Monte Carlo simulations, waterfalls and securitized products. This book is the ideal companion to core real estate finance textbooks and will boost students Excel modelling skills before they enter the workplace. The book provides individuals with a step-by-step instruction on how to construct a real estate financial model that is both scalable and modular. A companion website provides the pro forma models to give readers a basic financial model for each asset class as well as methods to quantify performance and understand how and why each model is constructed and the best practices for repositioning these assets.

A veteran New York Times reporter dissects the most spectacular failure in real estate history Real estate giant Tishman Speyer and its partner, BlackRock, lost billions of dollars when their much-vaunted purchase of Stuyvesant Town—Peter

Cooper Village in New York City failed to deliver the expected profits. But how did Tishman Speyer walk away from the deal unscathed, while others took the financial hit—and MetLife scored a \$3 billion profit? Illuminating the world of big real estate the way *Too Big to Fail* did for banks, *Other People's Money* is a riveting account of politics, high finance, and the hubris that ultimately led to the nationwide real estate meltdown.

Developments in the sophistication of global real estate markets mean that global real estate investment is now being executed professionally. Thanks to academic enquiry, professional analysis and entrepreneurial activity, backed by the globalisation of all investment activity, there is now an available body of material which forms the basis of this scholarly but practical summary of the new state of this art. The measurement, benchmarking, forecasting and quantitative management techniques applied to property investments are now compatible with those used in other asset classes, and advances in property research have at last put the ongoing debate about the role of real estate onto a footing of solid evidence. The truly global scope and authorship of this book is unique, and both authors here are singularly well qualified to summarise the impact and likely future of global innovations in property research and fund management. Between them, they have experienced three real estate crashes, and have observed at first hand the creation of the real estate debt and equity instruments that led to the global crisis of 2008-9. *Global Property Investment: strategies, structure, decisions* offers a unique perspective of the international real estate investment industry with: a close focus on solutions to real life investment problems no excessive theoretical padding a target of both students and professionals highly qualified dual-nationality authorship With many cases, problems and solutions presented throughout the book, and a companion website used for deeper analysis and slides presentations (see below), this is a key text for higher-level real estate students on BSc, MSc, MPhil and MBA courses worldwide as well as for practising property professionals worldwide in fund management, investment and asset management, banking and real estate advisory firms.

Demystify real estate investment trusts with this masterful guide from an industry expert. In *The Intelligent REIT Investor Guide*, author Brad Thomas walks you through both basic and advanced topics in the profitable, sustainable world of real estate investment trusts. From historical industry performance to the equations needed to calculate key metrics in REIT stocks, this book covers the history, vocabulary, principles, and analysis you'll need to invest wisely in this growing asset class. Find out how you can strengthen your investment decisions and conclusions with publicly traded REITs in the short- and long-terms alike. With this book you'll: Understand exactly what REITs are, how they work, and why they've achieved such impressive historical returns Discover how REITS have performed over the decades up against other asset classes Compare and contrast the various subsectors – such as residential, retail, office, healthcare, self-storage, lodging, technology, and more – to understand which ones can work better in your personal portfolio. Perfect for personal and professional investors alike, *The Intelligent REIT Investor Guide* is an invaluable guide to a crucial asset class that is often overlooked or poorly understood despite its undeniable impact on portfolios over the past 60 years.

The fully revised and updated version of the leading textbook on real estate investment, emphasising real estate cycles and the

availability and flow of global capital Real Estate Investment remains the most influential textbook on the subject, used in top-tier colleges and universities worldwide. Its unique, practical perspective on international real estate investment focusses on real-world techniques which measure, benchmark, forecast and manage property investments as an asset class. The text examines global property markets and real estate cycles, outlines market fundamentals and explains asset pricing and portfolio theory in the context of real estate. In the years since the text's first publication, conditions in global real estate markets have changed considerably following the financial crisis of 2008-2009. Real estate asset prices have increased past pre-crisis levels, signalling a general market recovery. Previously scarce debt and equity capital is now abundant, while many institutions once averse to acquiring property are re-entering the markets. The latest edition – extensively revised and updated to address current market trends and practices as well as reflect feedback from instructors and students – features new content on real estate development, improved practical examples, expanded case studies and more. This seminal textbook: Emphasises practical solutions to real investing problems rather than complex theory Offers substantial new and revised content throughout the text Covers topics such as valuation, leasing, mortgages, real estate funds, underwriting and private and public equity real estate Features up-to-date sections on performance measurement, real estate debt markets and building and managing real estate portfolios Includes access to a re-designed companion website containing numerous problems and solutions, presentation slides and additional instructor and student resources Written by internationally-recognised experts in capital management and institutional property investing strategies, Real Estate Investment, Second Edition: Strategies, Structures, Decisions is an indispensable textbook for instructors and students of real estate fund management, investment management and investment banking, as well as a valuable reference text for analysts, researchers, investment managers, investment bankers and asset managers.

Taxes! Boring and irritating, right? Perhaps. But if you want to succeed in real estate, your tax strategy will play a HUGE role in how fast you grow. A great tax strategy can save you thousands of dollars a year - and a bad strategy could land you in legal trouble. That's why BiggerPockets is excited to introduce its newest book, The Book on Tax Strategies for the Savvy Real Estate Investor! To help you deduct more, invest smarter, and pay far less to the IRS!

A front row seat into the world of high-stakes commercial real estate investing "A must-read book ... one of the best real estate investment books I have ever read. On my scale of 1 to 10, this unique book rates an off-the-charts 12." ---Robert Bruss Confessions of a Real Estate Entrepreneur is for the individual who is ready to get serious about investing. Not a rah-rah or get-rich-quick book, this book is for someone who is prepared to think about what he or she wants to accomplish. James Randel provides the how and why. James Randel has been a successful investor and educator for 25 years. He teaches investing through stories and anecdotes – bringing to the limelight not just his successes (and there are some amazing stories of these) but also his mistakes. His candor is instructive and entertaining. It is said that "those who can, do, and those who can't, teach." James Randel is a rare exception as he is both a highly successful investor as well as an excellent teacher. As said by Jeff Dunne, Vice Chairman of the largest real estate company in the world, CB Richard Ellis: "I've tracked Jimmy's incredible run of successful real

estate investments for 20 years and more recently invested very profitably with him. His new book is a must read for anyone interested in real estate investing.” If you are tired of the “same old, same old” and prepared to play in the big leagues, this book is calling your name.

This book is intended to be a roadmap for new real estate investors who are looking to scale their business by injecting more private capital (other people's money) into their real estate future. These are real estate investors who want to become a rainmaker in their business.

Although we have been successful in our careers, they have not turned out quite as we expected. We both have changed positions several times—for all the right reasons—but there are no pension plans vesting on our behalf. Our retirement funds are growing only through our individual contributions. Michael and I have a wonderful marriage with three great children. As I write this, two are in college and one is just beginning high school. We have spent a fortune making sure our children have received the best education available. One day in 1996, one of my children came home disillusioned with school. He was bored and tired of studying. “Why should I put time into studying subjects I will never use in real life?” he protested. Without thinking, I responded, “Because if you don't get good grades, you won't get into college.” “Regardless of whether I go to college,” he replied, “I'm going to be rich.”

In *Real Estate Titans*, Erez Cohen shares the advice and learnings of the world's leading real estate experts to create a guide for becoming a savvy real estate player. Cohen draws on his experience as a research and teacher's assistant at Wharton Business School with an investment expert—and his mentor—Dr. Peter Linneman. Throughout his career, Cohen has collected first-hand knowledge from meetings with such real estate titans as Ronald Terwilliger, Sam Zell, Joseph Sitt, and numerous others. Cohen wanted to understand how these real estate giants became so successful, so he refined his quest into three critical questions: What inspires these titans to work so hard and reach such extraordinary levels of success? What are the main elements and traits inside of them that propel them to be so grandiose? How have these individuals, who had less resources, succeeded on a much bigger scale than so many of their competitors? *Real Estate Titans* contains the 7 key lessons distilled from interviews with several of the world's greatest real estate investors. These critical lessons offer insight into the mindset, tactics, and habits that each of the interviewed titans possess. Once you implement these key ideas—which you won't find anywhere else—into your business, it will grow exponentially within a matter of months. *Real Estate Titans* offers an insider's view into several of the most successful investors on the planet. The book's compelling stories and lessons show why real estate is such a wonderful and important business, and it also offers a roadmap for becoming a world class real estate player.

Fiduciary responsibilities and related court-imposed liabilities have forced investors to assess market conditions beyond gut level, resulting in the development of sophisticated decision-making tools. Roger Brown's use of historical real estate data enables him to develop tools for gauging the impact of circumstances on relative risk. His application of higher level statistical modeling to various aspects of real estate makes this book an essential partner in real estate research. Offering tools to enhance decision-making for consumers and researchers in

