## The Back Door Guide To Short Term Job Adventures Internships Summer Jobs Seasonal Work Volunteer Vacations And **Transitions Abroad**

Filled with photographs and original artwork, a resource from one of the most trusted names in field guides showcases 900 species of North America's most common birds, mammals, insects, reptiles and amphibians, along with fish and other aquatic creatures.

For anyone who feels stuck in a box or held back by "gatekeepers" who put ceilings on their dreams, Ishan Goel's The Back Door opens a fresh new world of possibilities, along with a success formula that defies the cookie-cutter thinkers and nay-sayers at every level. Feeling trapped inside the traditional school system, Ishan Goel turned his frustrations into a passion-driven, thriving business. At just 14 years old, he built a photography company that enabled him to connect with some of the world's most successful entrepreneurs. He continued to hone new skills, including marketing, and ultimately founded Goel Strategies, one of the most innovative new creative agencies that helps Fortune 500 brands better connect with their customers. Ishan's remarkable journey is chronicled in The Back Door-the ultimate system that enables you to create opportunities otherwise "impossible" to unlock. Written by a Gen Z entrepreneur, Goel's book is like no other. The Back Door steps readers through the life lessons he learned during his journey to the top, as well as the business innovations he continues to develop that keep his company thriving. You'll learn how to: Take complete control of your reality, despite external barriers Discover your drive and harness your true potential Build yourself up regardless of where you start ... as well as dozens of other skills he's mastered from working with billionaires and the world's best and brightest in virtually every field of business. Goel's Back Door system unlocks the secrets ambitious entrepreneurs need to formulate a roadmap for their own unique success and provides the keys needed to open each new door along the way.

In this second edition of Counterfactuals and Causal Inference, completely revised and expanded, the essential features of the counterfactual approach to observational data analysis are presented with examples from the social, demographic, and health sciences. Alternative estimation techniques are first introduced using both the potential outcome model and causal graphs; after which, conditioning techniques, such as matching and regression, are presented from a potential outcomes perspective. For research scenarios in which important determinants of causal exposure are unobserved, alternative techniques, such as instrumental variable estimators, longitudinal methods, and estimation via causal mechanisms, are then presented. The importance of causal effect heterogeneity is stressed throughout the book, and the need for deep causal explanation via mechanisms is discussed.

Take charge of your career with certification that can increase your marketability. This new edition of the top-selling Guide is what you need to prepare for CompTIA?s Security+ SY0–101 exam. Developed to meet the exacting requirements of today?s certification candidates and aspiring IT security professionals, this fully updated, comprehensive book features: Clear and concise information on crucial security topics. Practical examples and hands—on labs to prepare you for actual on—the—job situations. Authoritative coverage of all key exam topics including general security concepts; communication, infrastructure, operational, and organizational security; and cryptography basics. The Guide covers all exam objectives, demonstrates implementation of important instructional design principles, and provides instructional reviews to help you assess your readiness for the exam. Additionally, the Guide includes a CD-ROM with advanced testing software, all chapter review questions, and bonus exams as well as electronic flashcards that run on your PC, Pocket PC, or Palm handheld. Join the more than 20,000 security professionals who have earned this certification with the CompTIA authorized Study Guide. This edition of the bestselling European travel guide includes ongoing changes in Europe. Steves reveals his favorite "back doors" (the most fascinating and least visited places

in Europe), and covers packing, itinerary planning, finding discount airfares, staying safe and healthy, and language barriers. Photos. Maps.

A standard reference work in American literature, this volume is the most complete and detailed guide to the novels of William Faulkner. Edmond L. Volpe's aim is to reveal the greatness of Faulkner's art and the scope and profundity of his personal vision of life. He describes the dominant patterns in the fiction by isolating Faulkner's major themes and by analyzing his narrative techniques and style. He then offers extensive, individual interpretations of the nineteen novels, tracing the development of Faulkner's ideas, and includes a set of genealogical tables for each major family in the novels. Both scholarly and accessible:, this unique: treatment of Faulkner's novels—from Soldiers' Pay to The Reivers—helps the reader come to a thorough understanding of a great American writer.

The Anarchist's Guide to Grammar: "Banish the "rules" of grammar in the U.S.!" is the revolution called for by author Val Dumond. "Scary? Of course, but drastic measures must be taken. Just look at the state of language today! The time is now! Stand up and reclaim it!" "We've been taking U.S. language for granted," claims this long-time writer. We make several assumptions: 1) that we have a language called "Proper English"; 2) that a set of "rules" lies in some mysterious place, written by some mysterious authority; 3) that one must follow those "rules" to speak and write correctly. Not so! The time has arrived to banish what we call "rules" and expose the assumptions." Dumond asks: What would happen if we all spoke the language of our heritage? We would guickly learn the sound of the Tower of Babel - since US-language has come about by combining languages from (at least) 150 countries around the world. As immigrants enter the country, they bring with them new ideas, cultures, foods, music, and language. As they become settled, they combine their culture with US-ers, thus enriching all of us in the United States, including our language. In an amusing Introduction, Val explains how we have assumed there exists an incontrovertible set of grammar "rules" to be followed in order to speak proper, correct, good English. "We're not in England anymore!" she points out. Oh yes, we

started out with British "rules," but as we declared our independence, language changed, and continues to change. Do you really understand ordinary British English? Numerous pundits over time have drawn up what they consider the "rules" of grammar and forced them on their students. Yet, when those students run up against someone who studied a different set of "rules," confusion and doubt rear their heads. Must we in the U.S. speak "proper English" or do we have a language all our own? After clarifying the conundrum of US-language, Dumond offers guidelines to aid writers in determining what constitutes understandable language. Those guidelines don't depend on memorizing all the crazy names for the parts of language, but rather the guidelines focus on how those parts function. Nouns and pronouns become Things; adjectives and adverbs become Modifiers; punctuation becomes Rules of the Road - all presented in easily understood language, with examples to boot. Included in the guidelines are ways to decide which nouns to capitalize how to discern the difference between plural and possessive nouns how pronouns perform ways to vary word modifiers how to add modifying phrases and clauses use of the little words that serve as the glue to connect words into sentences how to use the dots, dashes, and curly cues we call punctuation. But she doesn't stop there. Writers will especially enjoy the freedom offered to create new words and put together sentences and paragraphs. She offers suggestions to use numbers and inclusive language, as well as offering four ways to improve spelling. The solution to the confusion of US-language seems so simple. Look at the "rules" that come close to your interpretation, then modify them to make them work for you. Set up Your Style Manual, rather than depend on style manuals put together according to some other group's interpretations. And she shows you how. All this is included in The Anarchist's Guide to Grammar: toss out the assumptions, clarify them, pick up some basic, helpful guidelines, and write with power and assurance. No longer will you need to ask, "What are the rules for writing Proper English?" At last, you'll understand why there aren't any. At last you can write your own guidelines. Written by a practicing emergency physician, The White Coat Investor is a high-yield manual that specifically deals with the financial issues facing medical students, residents, physicians, dentists, and similar high-income professionals. Doctors are highly-educated and extensively trained at making difficult diagnoses and performing life saving procedures. However, they receive little to no training in business, personal finance, investing, insurance, taxes, estate planning, and asset protection. This book fills in the gaps and will teach you to use your high income to escape from your student loans, provide for your family, build wealth, and stop getting ripped off by unscrupulous financial professionals. Straight talk and clear explanations allow the book to be easily digested by a novice to the subject matter yet the book also contains advanced concepts specific to physicians you won't find in other financial books. This book will teach you how to: Graduate from medical school with as little debt as possible Escape from student loans within two to five years of residency graduation Purchase the right types and amounts of insurance Decide when to buy a house and how much to spend on it Learn to invest in a sensible, low-cost and effective manner with or without the assistance of an advisor Avoid investments which are designed to be sold, not bought Select advisors who give great service and advice at a fair price Become a millionaire within five to ten years of residency graduation Use a "Backdoor Roth IRA" and "Stealth IRA" to boost your retirement funds and decrease your taxes Protect your hard-won assets from professional and personal lawsuits Avoid estate taxes, avoid probate, and ensure your children and your money go where you want when you die Minimize your tax burden, keeping more of your hard-earned money Decide between an employee job and an independent contractor job Choose between sole proprietorship, Limited Liability Company, S Corporation, and C Corporation Take a look at the first pages of the book by clicking on the Look Inside feature Praise For The White Coat Investor "Much of my financial planning practice is helping doctors to correct mistakes that reading this book would have avoided in the first place." - Allan S. Roth, MBA, CPA, CFP(R), Author of How a Second Grader Beats Wall Street "Jim Dahle has done a lot of thinking about the peculiar financial problems facing physicians, and you, lucky reader, are about to reap the bounty of both his experience and his research." - William J. Bernstein, MD, Author of The Investor's Manifesto and seven other investing books "This book should be in every career counselor's office and delivered with every medical degree." - Rick Van Ness, Author of Common Sense Investing "The White Coat Investor provides an expert consult for your finances. I now feel confident I can be a millionaire at 40 without feeling like a jerk." - Joe Jones, DO "Jim Dahle has done for physician financial illiteracy what penicillin did for neurosyphilis." - Dennis Bethel, MD "An excellent practical personal finance guide for physicians in training and in practice from a non biased source we can actually trust." - Greg E Wilde, M.D Scroll up, click the buy button, and get started today!

A visual introduction to nature that doubles as a field guide explores constellations and weather, rocks and minerals, plants and wildflowers, and trees and shrubs, and includes pointers, pictures, and identification tips.

Have you always wanted to write a book but, just never get around to it? Do you lack confidence in yourself as a writer? Need inspiration? How to Write a Book in a Week (A Writer's Guide to Meeting a Deadline) is the answer to all of these questions and more.

The Job Search Journal: 16 weeks-day by day has been designed to help you stay on track while looking for a job. Remember-a job is only part of your life! Why Job Search Journal? MOTIVATION AND SYSTEMATIC APPROACH. JSJ has been designed to help unemployed people to stay focused while looking for a job. "The hardest work in the world is being out of work" (Witney M. Young). Therefore, we need to have a structured day-by-day plan in place. JSJ comprises a 16-week programme with unique (but not obligatory) daily tasks to be completed. This was designed to ensure that individuals stay focused and are not overwhelmed by the workload generated by searching for employment. STAYING HEALTHY. In order to find a job we need to stay healthy. JSJ monitors: emotional, physical and social progress during the 16-week plan. CREATING YOUR JOURNEY. Nowadays, finding a job is a very challenging process, especially because we are constantly being rejected by potential employers. JSJ allows you to create your own journey with a new, positive perspective on downtime. Share your journey: paulina@jobsearchjournal.com

Shift your real estate business into high gear, this REALTOR training book makes listing and selling property easy Learn lead generation, marketing strategy and tips, client prospecting, systems, formulas, scripts and more No more stumbling blindly trying to build a successful real estate business, follow Wade Webb's proven real estate success system and generate a great income while creating the lifestyle of your dreams Simply follow the field tested tactics in this realty handbook loaded with creative advertising and promotional ideas for the beginner and seasoned professional alike. Executive coaching for full

time and part time REALTORS seeking effective tools and professional, business and life coaching backed with a solid business philosophy Real Estate Business Training to Build a Market Proof Successful Realty Empire The Lazy REALTOR by Wade Webb is built on universal, proven and tested business principles designed to inspire and educate you into reaching and surpassing your wildest dreams to build a successful real estate business and to enjoy the lifestyle that goes along with it. The Lazy Realtor goes into great detail on all the main components required to start, grow, and maintain a recession proof real estate empire. Learn about getting started, the learning curve, budgeting, goal setting, how to become an EXPERT Buyer & seller cycles, listing cycles, pricing psychology Databases & relationship lists, expanding your database Potential clients everywhere, multiplying leads, lead generation, cashing in on leads Glengarry style, sales and power prospecting methods Enter the World Wide Web, power of connecting, new Marketing IT Open House strategies Triggering emotions, features vs. benefits, psychology in sales Staging homes, selling sellers on staging Farming, direct mail, cold calling, warm calling Expired listings, for sale by owner, FSBOs Making listings more salable Managing your time, time blocking, breaking the realtor-phobia, selling yourself Showing luxury homes In buyers shoes, one house at a time, Exclusive Agent anyone?, helping owners with direct sales Winners never quit, quitters never win, discipline can go a long way, 3-Part Formula for Success Pricing strategies, connecting with your sellers, getting inside their head 22 solutions to kick-start your business (and yourself!) Insider's Tips 7 figure income for me? Specifications 6" x 9" (15.24 x 22.86 cm) Black & White on White paper 126 pages Wade Webb Real Estate Coaching Handbook for Seasoned Professionals and "Dummies" Alike Why stumble through your real estate career learning the hard way when you can learn from a master who has "been there, done that" and chiseled through all the trial and error for you? The last thing you want when trying to attain your financial and professional goals as a REALTOR is to waste days, months and even years spinning your wheels not to mention thousands of dollars on mis-spent advertising dollars and business expense... and let's not forget the potential lost income of doing it right the first time. Buy Wade Webb's The Lazy Realtor and Receive the Following All the rock solid real estate training mentioned above and much more Bonus training materials Bonus videos from Wade and marketing materials Product Guarantee - The ONLY Real Estate Coaching eBook Backed by a Lifetime Satisfaction Guarantee Order Now as You Risk Nothing With Our Guarantee. Buy 2 and Get One for a Friend? This book will take you back to great childhood and adulthood memories of running around in the yard on magical hunts full of bright surprises. Can you remember running around laughing catching fireflies? What did you do with the fireflies you caught? Did you catch and release or did you stick them in a mason jars with holes in the lid or did you wonder about the green glowing light and what that was all about and smear it to see what happens? Well I will tell you what happens it glows! We are never to old to chase fireflies and be fascinated by them. So I hope the child inside of you runs outside to chase you a firefly.

Provides information on internships, volunteer work, and short-term jobs around the world.

Psychic...or psychotic? Anna knows her family is crazy. But when she goes to visit her aunt and uncle for the summer and learns that her uncle's charred body has been found, her life reaches a new level of insanity. Her erratic aunt's "psychic" abilities are exaggerated by her grief, and have become borderline violent. Alone in an unfamiliar town, Anna struggles to pick up the pieces and establish any sense of normalcy. She desperately wants to trust Zack, the cute boy next door, but even he might know more about the incident than he is letting on. But when Anna starts feeling an inexplicable pull to the site of her uncle's murder, she begins to believe that her family's supernatural gifts are real after all. Torn between loyalty and suspicion, Anna is certain of only one thing: she must discover who killed her uncle or she could be next....

The destruction of mankind is imminent! A powerful evil looms on the horizon plotting their revenge. They've grown tired of waiting in the shadows and are ready to unleash a new Armageddon. The only thing standing in their way is 17 year old Esta Hope, and she doesn't even know it yet! The fallen gods of ancient Greece want her, the devil wants her dead. Esta's world is about to be turned upside down, as the battle between good and evil comes to a head. Can she embrace her true destiny before it's too late? While her life disintegrates, who can she trust? And will the arrival of mysterious Luc and Sam in town be her salvation, or will they send her straight to hell? If she can accept what she was born to become and win the impending battle, is she simply opening the door for a much bigger, more violent war? Celestria is a story about love, hope and trust. The power of faith, and how evil can destroy all of us when our belief in goodness has left.

To the degree that kids can predict you, they will dismiss you. And, most likely, any of us who have ever lived with, taught, counseled, and loved adolescents have felt the sting of dismissal. It feels like everything we try bounces off the shell these kids develop around 10-12 years of age. Melissa Trevathan and Sissy Goff, both counselors with a combined 50 years of working with kids, lead us on a journey into the hearts of these adolescents. With laughter, Biblical truths, and a simple, but direct honesty, they help us walk through the back door and back into the lives of these kids we love.

Here's an inescapable fact: you will need to know how people talk and react to whatever things you say. It is also important on how to choose the words and the how to approach a person to pick up a conversation, be it formal or casual. Conversations are important because they have the ability to resolve conflicts and find solutions to any situation you are in. A person with a good ability to talk and connect with others around him will always be in control in any situation he/she is put in. If you do not develop your conversational skills, you will be let down and ignored in a social circle. The core of a man's knowledge comes from interaction with different kinds of people. You have to possess a specific skill set that allows you to open up with other people and they should be able to give back the same to you.

You can count on Rick Steves to tell you what you really need to know when traveling through Europe, including how to: Plan your itinerary and maximize your time Pack light-and right Find good-value hotels and restaurants Travel smoothly by train, bus, car, and plane Avoid crowds and tourist scams Hurdle the language barrier Understand cultural differences and connect with locals Save money while enjoying the trip of a lifetime After 30 years of exploring Europe, Rick considers this travel skills handbook his life's work. He shares his favorite off-the-beaten-path towns, trails, and natural wonders. With this guidebook, you'll experience the culture like a local, spend less money, and have more fun.

Gives practical advice on planning a trip to Japan, China, Singapore, Malaysia, Bali, Java, Thailand, Burma, India, or Sri Lanka, and covers accommodations, dining, shopping, money, Asian culture, health concerns, and travel photography.

Through case studies, expert interviews, firsthand anecdotes, images, and data analysis, Backdoor Revolution reveals the opportunities, challenges, and best practices of ADU development for homeowners, including costs, financing, design, zoning barriers, and regulatory loopholes.

This guide offers 1000s of detailed listings for internships, seasonal and voluntary work, and other short-term work options in outdoor adventure, environmental policy, the arts, archaeology, and more. Contact names and pay details are provided.

A comprehensive list of more than one thousand life-enriching job experiences is offered in this guide to internships, seasonal work, volunteer jobs, and adventures abroad. Original. Cisco Systems, Inc. is the worldwide leader in networking for the Internet, and its Intrusion Detection Systems line of products is making in roads in the IDS market segment, with major upgrades having happened in February of 2003. Cisco Security Professional's Guide to Secure Intrusion Detection Systems is a comprehensive, up-to-date guide to the hardware and software that comprise the Cisco IDS. Cisco Security Professional's Guide to Secure Intrusion Detection Systems does more than show network engineers how to set up and manage this line of best selling products ... it walks them step by step through all the objectives of the Cisco Secure Intrusion Detection System course (and corresponding exam) that network engineers must pass on their way to achieving sought-after CCSP certification. Offers complete coverage of the Cisco Secure Intrusion Detection Systems Exam (CSIDS 9E0-100) for CCSPs

From the comfort of your home or office this book gives the reader access to Montana's national parks, national forests, state parks, and wilderness areas. Over 300 fishing access sites and locations are available including stream flow table information. OHV facts, sites of interest, and the very popular FYI section to help further your knowledge, interests, and opportunities. Makes a great gift to compliment any outdoor education course. Included also as a bonus are phone numbers and locations of departments involved with Montana's outdoors. If you plan on visiting or if you're serious about discovering Montana then this is a great tool and resource.

You can count on Rick Steves to tell you what you really need to know when traveling through Europe. With Rick Steves Europe Through the Back Door, you'll learn how to: Plan your itinerary and maximize your time Pack light and right Find good-value hotels and restaurants Travel smoothly by train, bus, car, and plane Avoid crowds and tourist scams Hurdle the language barrier Understand cultural differences and connect with locals Save money while enjoying the trip of a lifetime After 40+ years of exploring Europe, Rick considers this travel skills handbook his life's work, and with his expert introductions to the top destinations in Europe, choosing your next trip will be easy and stress-free. Using the travel skills in this book, you'll experience the culture like a local, spend less money, and have more fun.

Feeling trapped inside the traditional schooling system, Ishan Goel turned his passions into a thriving business at a very young age. At only 14 years old, he built a photography company he used to connect with some of the world's most successful entrepreneurs. Goel honed his creative skills to found Goel Strategies, one of the world's leading creative agencies for brands looking to connect with their customers. Goel's journey is chronicled in The Back Door, the ultimate handbook providing ambitious young entrepreneurs the roadmap they need to find their own internal success formulas-plus all the keys he has found so far on his journey. A Gen Z entrepreneur book like no other, The Back Door walks readers through the life lessons Goel learned from his rise to the top, as well as the business concepts he uses to keep his company thriving today. Inside, he explains how to:Take complete control of your reality despite external barriers Find your drive and harness your true potential Build yourself up regardless of where you come from 'as well as many other insights gleaned from working with billionaires and the world's best and brightest founders. For any young person who feels stuck in a box or held back by

This comprehensive nature field guide introduces you to constellations and weather, rocks and minerals, plants and wildflowers, and trees and shrubs.

Maybe you're a recent college graduate, looking for a successful start to your career. Or an experienced professional, feeling the need to try something new. Either way, a whole host of opportunities await you-but if you really hope to ace that interview and get the job you want, you'll need the right skills to get ahead. So when you're navigating the complex twists and turns of today's changing job market, let I'll Get That Job! serve as your road map and guide. Featuring advice from real HR professionals, headhunters, and team managers, this essential job-hunting companion will let you know exactly what you need to do to increase your chances, from social media presence to writing a great CV. While shedding light on the many myths and outdated "rules" that may actually bog you down in today's job-seeking experience, I'll Get That Job! serves as a source of motivation and encouragement for modern job hunters. After all, with hard work and the right mind-set, it really is possible for you to get that job you've always wanted-and become the most successful version of yourself along the way!

The Back Door Guide to Short Term Job AdventuresInternships, Extraordinary Experiences, Seasonal Jobs, Volunteering, Work Abroad

In the mid-1950s, the town of Lacey in the Mississippi hill country is a place where the lives of blacks and whites, though seemingly separate, are in fact historically and inevitably intertwined. When Lacey's fair-haired boy, Duncan Harper, is appointed interim sheriff, he makes public his private convictions about the equality of blacks before the law, and the combined threat and promise he represents to the understood order of things in Lacey affects almost every member of the community. In the end, Harper succeeds in pointing the way for individuals, both black and white, to find a more harmonious coexistence, but at a sacrifice all must come to regret. In The Voice at the Back Door, Mississippi native Elizabeth Spencer gives form to the many voices that shaped her view of race relations while growing up, and at the same time discovers her own voice -- one of hope. Employing her extraordinary literary powers -- finely honed narrative techniques, insight into a rich, diverse cast of characters, and an unerring ear for dialect -- Spencer makes palpable the psychological milieu of a small southern town hobbled by tradition but lurching toward the dawn of the civil rights movement. First published in 1956, The Voice at the Back Door is Spencer's most highly praised novel yet, and her last to treat small-town life in Mississippi.

A tool to help gain momentum and clarity in the sometimes-confusing maze called life and work. The book covers subjects as diverse as parenting, finances, relationships, career, and more.

If you want to go up the ladder of success, if you want to get what you want, if you want to fulfill that "burning desire" that keeps your mind busy all the time and you do not do something about it, if you want to do "that thing" that you wanted to do some day but you never got a chance to do so, you must take your hands out of your pockets, roll up your sleeves, and take action now. You cannot sit still and expect the elevator of success to come down and take you to the peak. It has not happened to anyone. It will not happen to you either, guaranteed! Over the past several years I have helped many people like you to take their hands out of their pockets and climb their ladder of success. I have spent quality time with them, listened to them, felt their pain, assisted them in taking the right path, and made sure they came out of the process successful and fulfilled. I want to help you too. If you are committed to YOUR success and want to get what you truly want, this book is an excellent start. Are you ready for the journey?

Life is full of challenges. There are times when you will feel like you've done everything to the best of your ability, but in the end, it still didn't work. Have you ever wondered why? Was it because life is unfair, or was it because you were actually "expecting the worst"? Have you considered expecting the best instead? You may think, "Of course, I considered great things to happen!," but science says otherwise. People who are preparing for something are found to be thinking more of the bad things that could happen than the positive outcomes. More often than not, thinking about unfortunate events actually make it happen. Hoping that you will not be late for a meeting will cause you to be late. Thinking of saying a complex sentence inappropriately actually makes you tongue-tied. Do you know why? It is because your thoughts have the power to change things and

Page 4/s

events. In this book, you will learn how to master positive thinking by learning about the power of thought and the Law of Attraction. With these core principles, this book will teach you ways on how to think positively by hacking your body, your speech, and your actions. You will know about scientific studies that proved the benefits of positive thinking. You will also be introduced to the successful life teachers who used positivity to become successful. Finally, you will be provided with step-by-step guides on how you can do it yourself. You are on your way to becoming a positive person who will enjoy living a good life by spreading the positive vibrations to the world! After downloading this book you will learn... Chapter 1: The Power of Thought Chapter 2: Mind over Body: The Power of Expectation Chapter 3: Mind over Matter: The Power of Intention Chapter 4: Mind over Society: The Power of Mental Communication Chapter 5: The Law of Attraction Chapter 6: Become a Positive Thinker: Start with Your Body Chapter 7: Become a Positive Speaker Chapter 8: Become a Positive Doer And Much, much more!

Back Door Into Hermetics is a groundbreaking work on Hermetics and spiritual development, and a spiritual successor to the late mystic Franz Bardon's magnum opus, Initiation Into Hermetics. This book contains a comprehensive description of the metaphysical principles necessary to attain liberation and freedom for one's spirit, and details immediate steps that can be taken in order to accelerate spiritual development. By taking an approach to practicing spiritual exercises as a continuous stream of practice, the reader can gain mastery at an accelerated rate in the areas of personal development, spiritual sensitivity, equilibrium, and self-realization. This monumental volume treats the subject of spiritual development with a comprehensible depth that is too frequently absent from works of this nature. While other books and teachers might lay the groundwork for taking the first step of the journey, Back Door Into Hermetics draws upon much-coveted, 'closed-door' insider's information in order to provide a map toward the ultimate destination. Lean User Testing A Pragmatic Step-by-Step Guide to User Tests If you believe in agile software development and delivering value to your customers and your company, reading this book is the right decision as it will greatly support your process to identify and create valuable, feasible and usable products. "We Know What We Need to Build" Who hasn't yet heard that dreaded, gut feeling-based notion in the past? To my experience, it is rarely valid, but more often an expression of an outdated thinking, that values output over outcome, that believes in requirement documents and micromanaging the product team. This book, however, is dedicated to completely different approach, that Steve Blank once wrapped up in his famous quote: There are No Facts Inside Your Building - Get Outside." And you should do so as early as possible in the process -it is the most important task of any product team. This book is therefore a deliberately short, focused, pragmatic manual for everyone, who designs, develops or markets software: Product manager, engineers and designers (UX/UI). It is based on hundreds of user interviews that I have run up to now and provides all you need to know to start your own user interview initiative in about two hours of your time. Save up to 90% of Typical User Interview Costs And there is more good news: The lean user testing approach will save up to 90% of the costs compared to outsourcing user interviews to a professional usability agency, but will return at least 80% of possible insights. Avoid Building Expensive Features Nobody Wants No more flying blind in the early stages: Test your hypotheses quickly and turn product discovery into your advantage over the competition. Learn how to avoid wasting money on software nobody wants and how to deliver value instead. Obsolete features aren't just expensive to build. They also need to be maintained and probably be removed at a later stage again, not to mention their opportunity costs: Imagine what you could have built instead. Gain More Runway for Your Startup Optimizing the cycle-time of your product hypotheses will focus available engineering and product management resources on valuable, usable and feasible features, thus extending your runway and improving your standing for the next funding round. Improve Communication with Stakeholders User tests greatly simplify the communication with stakeholders - theinterviews, you will be running, are your product organization's first line of defense when it comes to turning down unreasonable feature requests. About the Author The author has worked for many years as a product manager and agile coach (Scrum, Lean Startup, Lean Change). During that time, he developed B2C as well as B2B software, mainly for startups, including a former Google subsidiary. He originally studied chemistry, business administration, and law. However, he has never worked in a laboratory. Instead, back in 1996, he released the first online shop software with SAP R/3 connectivity, only to learn that the early bird does not necessarily catch the worm. After his move to Berlin, Germany, he founded a marketplace for local service. In 2011, Entrepreneurs Club Berlin e.V. followed, as did Startup Camp Berlin- one of the largest German startup conferences today. His latest project, Age Of Product - Invent For Your Customers, focuses on the exchange of knowledge between product people, designers, and developers. It is about lessons learned and best practices on how to identify which product to build and how to build it in an efficient way. Age Of Product will host events and workshops in Berlin from autumn 2015 on and might also organize a new conference in the near future."

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